### Top guns

Most of the 387 lobbyists registered at the Legislature are salaried employees of companies, trade associations or other organized interest groups. Independent lobbyists handle several clients under contract. Here are the top independents.

### C.J. Blanche,

35. One of the New Breed that relies more on research and information than money and friendships. One of the first black lobbyists. Clients include: Gulf



Coast Conservation Assn., La. Press Assn., Advertising League of La., American Insurance Assn., Regional Transit Authority.

### Jim F. Harris,

44. Ex-radio announcer. Formed Harris and Associates in 1983, now large firm. Clients include: American Cyanamid, Browning Ferris Industries, Ciba-Geigy,



Ammonia Producers Assn., Cecos International, Georgia-Gulf Corp., Stauffer Chemical Co., Louisiana Chemical Assn., Jefferson Downs.

## Randy K. Haynie, 33.

Former Senate sergeantat-arms. Formed Haynie and Associates in 1980. Author of lobbyists' guide to Legislature. Ranks with Harris at top



of heap. Clients include: Brown and Williamson Tobacco Corp., Lorillard Inc., Philip Morris Management Corp., RJR Nabisco Inc., American Tobacco Institute, Louisiana Oilfield Contractors Assn., Waste Management of North America, Hoechst-Roussel Pharmaceuticals Inc., Louisiana Downs.

# E.L. "Bubba" Henry, 53.

Former speaker of the house, later Treen's commissioner of administration. Began lobbying in 1986 for insur-



ance company. Now works for Adams and Reese, a New Orleans law firm specializing in tax matters. Clients include: Gulf South Health Plans, Ochsner Health Plans, Hertz, La. Home Builders Assn., Philip Morris, Property Insurance Assn. of La., Rollins Environmental Services, State Farm Insurance Co.

# **M.L. "Bud" Mapes,** 59.

Began lobbying in 1954. One of the most powerful lobbyists in the '60s and '70s, but slowed by health problems. Clients include:



La. Independent Assn. of Banks, Independent Finance Assn., La. Landowners Assn., La. Motor Vehicle Assn., Miller Brewing Co., 3M Corp., La. Assessors' Assn.

#### Joe Wood,

age not available. Lobbying since 1964. With other lobbyists operates the "Green House," an informal restaurant that provides free

lunch Tuesday-Thursday



for lawmakers, and hosts parties and fund-raisers. Clients include: La. Clerk of Courts Assn., La. Hotel-Motel Assn., La Realtors Assn., Shell Producers, Tobacco Institute.